

Veterans for Hire: Strategies and Programs for Translating Military Experience to Construction Jobs



[Article was originally posted on www.constructionexec.com]

Between 240,000 and 360,000 military members transition to civilian life each year. The shift isn't always easy, leaving many veterans unemployed. To help put them to work, more than 100 construction industry organizations—including Associated Builders and Contractors (ABC) and many of its members—pledged in 2014 to employ 100,000 veterans by 2019.

“When it comes to industries in which veterans are uniquely qualified, construction is fantastic because it really brings out a lot of veterans’ skills,” says Lida Citroen, founder of LIDA360 and author of “Your Next Mission: A Personal Branding Guide for the Military-to-Civilian Transition.” Despite being a great fit, connecting veterans with construction jobs proves to be challenging.

- Joanna Masterson, LIDA3

Many veterans entered the military shortly after graduating from high school. While their civilian peers entered the job market and began developing skills, veterans were busy with intensive military training. As a result, many lack the knowledge and tools needed to transfer their military training to an applicable civilian career.

Citroen has spent more than 30 years helping companies and individuals enhance their personal branding and differentiate themselves from the competition. Over time, she began specializing in helping veterans.

Sometimes, veterans gain skills in the military that directly relate to construction, such as handling logistics in the Army or being a mechanic in the Navy. More often, their skills sets don't match up to construction quite as well. Citroen helps those veterans determine the soft skills that indirectly relate to construction, as well as demonstrate their work ethic and trainability, such as dependability, communication and leadership abilities.

“When you hire people off the street, there are a lot of things you don't know about them that you know about a veteran. They follow orders well, work as a team, communicate well, have tremendous leadership skills and know how to work toward a mission,” says Jamie Van Voorhis, senior manager of workforce development for Jacobs, an international construction firm.

- Joanna Masterson, Amber Peebles

Amber Peebles, president of Athena Construction Group, understands the value of hiring a veteran firsthand. Peebles and her businesses partner are former Marines. Athena Construction Group, based in Dumfries, Va., is the only HUBZone-certified and service disabled-, veteran- and woman-owned construction company in the country, which sets it apart from the competition.

“Construction is a tough industry, and clients want to be able to partner with companies that can work through the tough times,” Peebles says. “Our qualities are an unconscious recognition of what our

company is about.” In addition to strengthening the company's reputation, Peebles' military experience often helps her career.

“The Marine Corps is a very strong community,” she says. “If I need help with an issue I'm working through, I can reach out to my network. That's just standard practice for any veteran.”

Understanding the value of military experience, Peebles has veterans on staff from the Marine Corps, Army and Navy. “While having a military background doesn't get you the job, it does put you at the front of the line for consideration.”

Cultivate Relatable Company Values

Providing a work environment in which veterans thrive can be difficult for a company that lacks leaders with military experience. Veterans can see right through companies that state they want to start programs to support the military, but fail to produce results, Citroen says.

“If a company promotes leadership, integrity and community service—and lives those values—then it probably would be a good fit for a veteran,” Citroen says. “It's when companies promote values that aren't authentic that there's a challenge.”

To create an environment that will attract and retain veterans, Citroen suggests the following steps.

- **Start off small.** Companies with a huge goal for a huge initiative often haven't set realistic expectations. If the bold objective isn't met, the company feels as though it has failed and moves on to the next initiative.
- **Allocate the right resources.** Come up with a five-year plan with realistic financial and staff commitments. Don't jump right into an 18-month plan.
- **Gain support from the top.** Without a champion in the C-suite, the initiative probably won't be successful.

Veterans who apply to work at Athena Construction Group generally trust the company because it is veteran owned. Veterans also tend to relate to what is expected of them when working for the 100 percent Marine Corps-owned company. “We demand integrity, accountability and a high level of dedication and professionalism. It's not a culture for everybody,” Peebles says.

“I don't tolerate much, especially not giving 110 percent. While I'm compassionate if someone is going through a hard time in their life, I don't enable.

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California Sub-Bid Request Ads

Balfour Beatty

Project Description: Sterling Natural Resource Center (SNRC)
Project Location: 25376 5th Street, San Bernardino, CA 92410
Owner: East Valley Water District
Bid Date: Thursday March 19, 2020

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Balfour Beatty Infrastructure, Inc. is the Design Builder on this project. We are soliciting proposals for **Bid Packages #06 Millwork and Cabinets; 08A Aluminum Storefront & Glazing; 08B Overhead Coiling Door; 09A Metal Framing, Drywall, Doors & Hardware, Fiber Cement Board, Insulation; 09B Tile; 09D Acoustical Ceilings and Wall Panels; 10A Specialties**; at this time. This is a \$150M progressive design-build project funded by the California State Revolving Fund (CASRF) and as such Balfour Beatty is seeking interested Disadvantaged Business Enterprises (DBE) as defined by the CASRF Guidelines (including MBE, SBE, SBRA, LSAF & HUB). Prospective bidders must be certified by SBA, CDOT, or USEPA at the time of bid opening make good faith efforts to hire San Bernardino/ Highland Area residents This project is also to include implementation of American Iron and Steel (AIS) provisions of P.L. 113-76, Consolidated Appropriations Act, 2014. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable contract documents. Proposals must be valid for ninety (90) days from the time of submission.

PLANS & SPECIFICATIONS: Project Bid Documents may be viewed at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://secure.smartinsight.co/#/PublicBidProject/411236>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

BONDING & INSURANCE: Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at 707-427-8900 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Carla Becker at 909-751-4025
 Email: cbecker@balfourbeattyus.com, or in writing to: PO Box 1786, San Bernardino, CA 92402

Balfour Beatty Infrastructure, Inc. is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable Prevailing Wages. This project has DBE, MBE, WBE goals and prospective bidders must be certified by bid opening.

Project Description: Brentwood Wastewater Treatment Plant Expansion - Ph.2

Project Location: Brentwood, CA
Owner: City of Brentwood
Contract No.: 592-59140
Bid Date: Prime Contractors: **Tuesday, March 17th, 2020 at 2:00pm**

Subcontractors: **Scope Letters due: Thursday, March 12th at 2:00pm**
Quotes due: Monday, March 16th at 2:00pm

This is a design-bid-build project and subcontractor scopes must be based on the General/Special Provisions, and the Project Definition and Reference Documents provided. It is recommended that interested subs contact Balfour Beatty Infrastructure well ahead of the due date to discuss scope and quantities.

TRADES BEING SOUGHT FOR BID ARE LISTED IN THE LINK BELOW

PLANS & SPECIFICATIONS: Project Bid Documents may be obtained from the Project Owner or you may view them at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://securecc.smartinsight.co/#/PublicBidProject/497656>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

BONDING & INSURANCE: Please see Bid Documents for bonding and insurance requirements. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at (707) 227-8500 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Erik Golub at (707) 227-8500, fax: (877) 763-4002, email: ewr@balfourbeattyus.com, or in writing to: 5050 Business Center Drive, Suite 250, Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required **one week prior to bid deadline**, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary, adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.

**Balfour Beatty Infrastructure, Inc. is an Equal Opportunity Employer
 & A Union/Prevailing Wage Contractor, License No. 664318**

SUBCONTRACTOR (LBE) CONTACT REQUEST "CON|RFQ2020-02, Audit Services"

SUBCONTRACTING SPECIALTIES REQUIRED

Deloitte is interested in bidding on RFQ2020-02, Audit Services for the Controller's Office. We are seeking qualified LBE candidates that are Certified Public Accountants (CPAs), Certified Forensic Accountants (CFAs), Certified Fraud Examiners (CFEs), and Certified Internal Auditors (CIAs) with experience in the following service areas:

- Service Area 1: Performance Audit, Financial Audit and Attestation Engagement (CPA & CIA)
- Service Area 2: Forensic Accounting and Investigative Services (CFA & CFE)
- Service Area 3: Financial, Management, or Accounting Review Services (CPA)

Please contact

Mary Gillis mgillis@deloitte.com,
 if you have candidates that meet these qualifications.

Deloitte

**555 Mission St. Ste 1400
 San Francisco, CA 94105**



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Greg Souder

REQUEST FOR LIABE/LBABE/SBE/VSBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Berths 20-24 Pavement Maintenance
 Port of Oakland
 Project #2019-11-M3**

BID DATE: March 5, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Erosion Control Measures, Cold Plane Grinding, Tack Coat, Striping & Marking, and Construction Materials**

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Bids/RFPs/RFQs/Permits tab at the Port of Oakland website at: <https://www.portoakland.com/business/bids-rfps/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from LIABE/LBABE/SBE/VSBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage LIABE/LBABE/SBE/VSBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Survey, Traffic Control, Dewatering, Earthwork & Site Prep, Paving, Fencing, Landscape Planting & Irrigation, Rebar, Concrete Pumping, Pre-Engineered Building, Waterproofing, Concrete Protective Liner, Painting, Disinfection, Cathodic Protection, Electrical, Controls & Info System, Trucking

SUPPLIERS

Aggregates, Misc. Metals, CIP Concrete, Doors, Windows, Hardware, Cathodic Protection, Packaged Engine Generator System, Precast Manholes, Precast Vaults

**City of Newman
Hexavalent Chromium (Cr6) Compliance
Water System Project**

Located in Newman, Stanislaus County, California

REVISED BID DATE March 23, 2020 at 4:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Eric Bodyfelt

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer

**CAHILL CONTRACTORS LLC requests bids
from Certified SBE Subcontractors and Suppliers
for the following EARLY TRADES ONLY:**

Demolition / Earthwork /
Drilled Piles (Design-Build) / Shoring (Design-Build)

**BALBOA PARK UPPER YARD -
DESIGN BUILD BID**

2340 San Jose Ave, San Francisco CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 3/13/20 @ 2 PM

Voluntary Pre-bid Meeting: TBD

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com, (415) 677-0611.



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: QUINN HANCE
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**2019 DALY CITY STREET RESURFACING
AND SLURRY SEAL
Federal Project No. STPL-5196(042)
Disadvantaged Business Enterprise Goal
Assigned is 9%**

**OWNER: CITY OF DALY CITY
333 90th Street, Daly City, CA 94015**

BID DATE: FEBRUARY 25, 2020 @ 10:00 A.M.

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CRACK SEALING, ELECTRICAL, EROSION CONTROL, LIME TREATMENT, MINOR CONCRETE, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (510) 261-0478 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**YOSEMITE SLOUGH NORTH SHORELINE PARK
IMPROVEMENTS - PHASE 2A
CANDLESTICK POINT STATE RECREATION AREA
No. C19E0039**

Disadvantaged Veteran Business Enterprise
Goal Assigned is 6%

OWNER:

STATE OF CALIFORNIA
NATURAL RESOURCES AGENCY
DEPARTMENT OF PARKS AND RECREATION
One Capitol Mall, Suite 410,
Sacramento, CA 95816

BID DATE: FEBRUARY 26TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Veteran Business Enterprises and Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CONCRETE (CURB, GUTTER, SIDEWALK), BRICK PAVERS, FENCING/GATES, UNDERGROUND (STORM, SEWER, WATER), ELECTRICAL (STREET LIGHT), STRIPE/SIGNS, LANDSCAPE & IRRIGATION, EROSION CONTROL SEEDING, TRUCKING, SWEEPING, AGGREGATE BASE SUPPLY AND ASPHALT CONCRETE SUPPLY.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at Department of General Services' (DGS) website at: <https://caleprocure.ca.gov/pages/Events-B53/event-search.aspx> - Event Name: C19E0039. Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 162
CONSTRUCTION ON STATE HIGHWAY IN
GLENN COUNTY NEAR WILLOWS FROM
2.3 MILES EAST OF NYE CREEK BRIDGE TO
0.2 MILE WEST OF ROUTE 162/5 SEPARATION
Contract No. 03-1G6704,**

Federal Aid Project No. ACST-S162(041)E

Disadvantaged Business Enterprise Goal
Assigned is 12%

**OWNER: STATE OF CALIFORNIA -
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: FEBRUARY 26, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, METAL BEAM GUARDRAIL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO
WEST A STREET, SAN LORENZO AREA,
ALAMEDA COUNTY
Specification No. 2385**

MBE Goal - 15% WBE Goal 5%

OWNER:

COUNTY OF ALAMEDA
951 Turner Court, Room 300, Hayward, CA 94545
NEW BID DATE: FEBRUARY 25, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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I don't let life's daily distractions keep people from performing. I have an obligation to the entity, and I have to make sure my decisions and approach to things are consistent so everybody has a future with the company," she says.

Translate Military Training to Construction

Companies that are a good fit for veterans must learn to understand how military skills can be applied to construction. Jobs held by military members are identified by a Military Occupational Specialization (MOS) code. The key is to align the skills associated with MOS codes and the skills associated with jobs available in construction.

NCCER, a 501(c)(3) education foundation that develops curriculum and assessments for the industrial and commercial construction industry, came up with a solution. It developed the Military Crosswalk, a tool to align MOS codes for each branch of the military with similar jobs in construction to help veterans and employers understand how the skills match up. Veterans can look at the Military Crosswalk for their MOS code to see the jobs for which they are best suited, as well as the jobs' predicted growth and wage averages. Alternatively, the Military Crosswalk allows an employer to look at an applicant's MOS code to see if skills will apply to the company's specific job needs.

Recently, NCCER partnered with the U.S. Army Corps of Engineers to take the Military Crosswalk a step further. They are working on determining the specific tasks veterans learn during training based on their MOS codes to see how those skills relate to topics in the NCCER curriculum. Once that alignment is established, veterans will be able to earn credit through NCCER based on skills already gained during military training.

"The military is thrilled because they want soldiers to get credit for what they have already learned," says Jennifer Wilkerson, NCCER's director of marketing, public relations and Build Your Future.

The Department of Veterans Affairs (VA) also recently stepped in to help veterans and service members gain access to NCCER training. It approved GI Bill funding that can be used by those with military construction training or experience to cover the cost of exams for many NCCER journey-level craft and management assessments. The VA will pay for each written and performance assessment whether the student passes or fails. The VA also will reimburse organizations that offer the NCCER assessments, as well as service member or veterans who pay for the assessments themselves.

In addition, NCCER's publisher, Pearson, pledged to provide NCCER's Core Curriculum to veterans for free (up to \$1 million). The Core Curriculum covers math, power tools, blueprint reading and other basic skills necessary for a career in construction.

Train for Specific Construction Skills

Once a company determines how a veteran's skills directly and indirectly relate to its job needs, it must begin developing a training program to teach them the remaining skills necessary for the job and put them to work.

Athena Construction Group places employees on jobs that are similar to or just above their skill levels. It also pays for employees to take a safety training program that is part of the Department of Veterans Affairs' carpentry apprentice program, which takes four years to complete.

At a minimum, Athena Construction Group employees are certified in OSHA 10, first aid and CPR, furniture installation, forklift operators and lift training. "It goes right back to our military background," Peebles says. "If you're not working, you're training."

Many companies such as Athena Construction Group see the value in veterans' soft skills and put programs in place to develop their construction skills, but others are hesitant. Though veterans gained plenty of valuable skills during their time in the military, they often lack experience that directly relates to working on a jobsite. Despite contractors wanting to put veterans to work, they can't afford to hire a person without job-ready skills.

To solve the problem, ABC's San Diego Chapter came up with a plan to help veterans develop a valuable construction skill set and quickly make themselves more marketable as an asset to a construction company.

The chapter joined forces with the University of California, San Diego (UCSD) to provide an accelerated safety certification program through classroom learning at the school and hands-on training at the chapter's training facility. At the end of the course, students earn a Safety Specialist Certificate and are placed in an internship with an ABC contractor member.

"Veterans are a great group to draw from because they are already so familiar with safety," says Shandon Harbour, vice president of education at the ABC San Diego Chapter. "What they do every day in the military, such as weapon training, is so safety related; they are already so safety conscious."

Joanna Masterson - ABCSD1Students attend the course for 40 hours per week for 10 weeks. Each week focuses on an aspect of safety or leadership students would need on the job. Topics include EM385, military base safety, electrical safety, scaffolding, PPE and other subjects required for the safety certificate. Classes are taught by multiple instructors who also teach for ABC or UCSD. The last week of class focuses on leadership and developing skills to help participants land a job, such as tips for interviewing and writing a résumé.

Harbour works with ABC members to place the students in internships. She sets up the meetings and informs the companies when the interns will arrive, taking some of the pressure off students for one of their first post-military job experiences.

"The members want to do anything that helps the vets, and they want to support ABC," Harbour says. "This program works for them because they also need safety eyes and ears on their jobsites."

This year marked the first time the class was held. Going forward, the ABC San Diego Chapter plans to hold the program twice per year, with the next course starting in March 2016.

How to Find Veterans to Hire

Many national and local government and private programs work to connect veterans to employers. NCCER and its Build Your Future initiative, which promotes construction as a career, created Hard Hat Heroes to help recruit, train and hire veterans. The Hard Hat Heroes program provides free online training to service members and veterans. It also includes a database where veterans can post their résumés and employers can post job openings, as well as a list of military-friendly construction companies veterans can contact.

Jacobs works with Employer Support of the Guard and Reserve (ESGR), an office of the Department of Defense that promotes cooperation and understanding among members of the National Guard and Reserve and civilian employers. Jacobs uses ESGR's website, Hero 2 Hired (h2h.jobs), to post job openings and recruit members of the military and transitioning veterans.

Jacobs also is in the process of developing a Jump-Start program with the Texas Veterans Commission that will provide veterans with pre-hire training to earn entry-level credentials using NCCER's Core Curriculum.

The ABC San Diego Chapter takes advantage of the many military bases in the area, including Marine Corps Air Station Miramar and Marine Corps Base Pendleton, by running ads about its training programs in military-related publications.

In addition, the chapter and its contractor members regularly attend and speak to transitional classes, which are required for military members who are close to returning to civilian life. That allows students to understand the training opportunities available with the chapter and the job opportunities in construction. The chapter also works with HirePatriots.com and the National Veterans Foundation to run job listings and attend career fairs.

SOURCE:

www.constructionexec.com/article/veterans-for-hire



California Sub-Bid Request Ads



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Sheree Schoenherr
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED MBE, WBE, OBE, SBE, LBE, DVBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Rodeo Downtown Infrastructure Project
Project No. 0662-6R4125
Owner: County of Contra Costa
Engineers' Estimate: \$715,000
BID DATE: February 25, 2020 @ 2:00 PM

Items of work include but are not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, Water Pollution Control, Rock Slope Protection Material, Structure & Concrete Backfill Material, Erosion Control, Minor Concrete, Signs, Midwest Guardrail System, Landscaping, Grinding, Precast Concrete, Striping, Pavement Markings and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Kyle Dickson
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DBE, MBE, SBE, WBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Third Avenue Culvert (RDS 17-32) & Third Avenue Bridge (RDS 17-33)
Owner: County of Napa
Engineers' Estimate: \$345,300

BID DATE: February 27, 2020 @ 11:30 AM

Items of work include but are not limited to: Clearing & Grubbing, Erosion and Sediment Control, Traffic Control, Guard Rail, Concrete Barrier, Structure Excavation & Backfill, Structural Concrete, CIDH Concrete Piling, Rebar and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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O.C. Jones & Sons, Inc.
General Engineering Contractor

O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR SBE/SLBE/DBE/WBE SUBCONTRACTORS AND SUPPLIERS FOR:

Richmond Parkway Transit Center
AC Transit IFB No. 2020-1486

BID DATE: February 27, 2020 @ 1:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Survey, SWPPP Plans, Traffic Control Plans, Temporary Fence, Cold Milling, Sawcutting, Traffic Control, Signage, Misc. Concrete, Striping & Markings, Pavement Fabric, Fencing, Domestic Water, Sewer, Plumbing/Plumbing Connections, Electrical, Seal Coat, Crane, Waterproofing, QC Testing, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available at the following link - <http://www.ac-transit.org/acpronet/2020-1486/>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE/SLBE/DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE/SLBE/DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

The Five Most Common Minority Business Certification Types

8(a) Certification

Number of Members: 6,500

Average Sales: \$6MM per year

Target Customers: Federal Agencies, Large Federal Prime Contractors

Description: The "8(a)" Certification gets its name from the SBA code "8(a)" that enacted the certification. It is the federal government's socially and economically disadvantaged certification (minority owned). The federal government spends across all agencies at least 5% of all federal procurement which for 2018 was in excess of 40 billion dollars. The qualifications for this cer-

tification are generally regarded as the most stringent of all minority owned business certifications.

Contracting Opportunities: Federal - 8(a) firms receive Sole Source (direct award contract) and Set-aside Contacts restricted to 8(a) participation only.

Approximate Certification Application Time-frame: 4-6 months

NMSDC

(National Minority Supplier Development Council)

Number of Members: 12,000

Target Customers: Large Businesses

Description: This certification allows a minority

owned business to be matched with large business buyers as part of a national network of minority owned businesses. These businesses range from America's largest publicly-owned and privately-owned companies. This certification is generally regarded as the must-have if you are pursuing contracting with fortune 1,000 businesses.

Contracting Opportunities: There are 1,700 large corporate members and therefore great opportunity on a per NMSDC member basis.

Approximate Certification Application Time-frame: 4 months



California Sub-Bid Request Ads



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Santa Cruz, Newell Creek Dam Inlet/Outlet Replacement Project in the San Lorenzo Valley, CA.

<http://www.mbda.org> / <http://www.epa.gov/>
<http://www.sba.gov/> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Newell Creek Dam Inlet/Outlet Replacement Project CWO: 19-013

Owner: City of Santa Cruz

Bid Date: March 5, 2020 @ 1:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Anchoring • Concrete Pumping • Concrete Supply • Concrete Reinforcement • Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Carpentry • Clear & Grub • Drilling & Blasting Geotechnical Monitoring • Grouting • Demolition • Dewatering • Diving • Electrical • Erosion Control Equipment • Hydroseeding • Instrumentation & Controls • Masonry • Metals • Openings • Paintings & Coatings CISS Piling • Piping & Valves • QA/QC • Roofing • Riprap • Shoring • Sheet Metal • Shoring • Shotcrete Structural Steel • Specialties • Street Sweeping • Surveying • SWPPP • Temp Utilities • Thermal & Moisture Protection • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due February 28, 2020 and Quotes NO LATER THAN March 4, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (DWSRF) applies

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

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Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of San Mateo, Underground Flow Equalization System (UFES) Package Project in San Mateo, CA.

<http://www.mbda.org> / <http://www.epa.gov/>
<http://www.sba.gov/> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Underground Flow Equalization System Package Project Project No.: 46S003-46S14-0553-46320

Owner: City of San Mateo

Bid Date: March 5, 2020 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Concrete Pumping • Concrete Supply Concrete Reinforcement • Minor Concrete Cast-in-Place Concrete • Concrete Forms & Accessories • Concrete, Precast • Grouting • Deep Soil Mixing Demolition • Dewatering • Drywall • Electrical • Erosion Control • WTP Equipment • Fencing & Gates • Fire Detection & Alarms • Flooring • FRP Tanks • Geotextiles • HVAC • Horizontal Drilling • Instrumentation & Controls • Joint Sealant • Landscaping • Masonry • Metals • Openings • Metal Decking • Micropiles • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Roofing • Signage • Sheet Metal • Shoring Structural Steel • Specialties • Street Sweeping • SWPPP • Thermal & Moisture Protection • Tiebacks • Trucking & Hauling • Tree Removal • Water Truck

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due February 28, 2020 and Quotes NO LATER THAN March 4, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications.

Water Infrastructure Finance and Innovation Act (WIFIA) applies

American Iron and Steel requirements apply Davis-Bacon Wages apply

CA Lic. 433176

DIR #: 1000001147

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INVITATION TO PREQUALIFY AND BID FOR POWER GENERATION & DISTRIBUTION UPGRADES AT JOHN WAYNE AIRPORT PROJECT NO: 281-281-4200-P404 APPLICABLE BIDDERS

Manufacturers and Integrators of Battery Energy Storage Systems

APPLICANTS

Prequalified BESS manufacturers and integrators will be eligible to bid the project. If interested in prequalifying and bidding, please contact Veronica Miguel at vmiguel@swinerton.com or 213.896.3439. Do NOT contact the County of Orange, John Wayne Airport, Architect or any of the project Consultants. All queries direct to Swinerton.

REQUIRED SUBMITTALS

1. Swinerton Prequalification, visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>

2. Completion of Swinerton Master Service Agreement

3. Completion of Swinerton NDA

DUE DATE FOR PREQUALIFICATION APPLICATIONS

Monday February 24, 2020 1:00PM PST

PROJECT INFORMATION AND DESCRIPTION:

This project is an upgrade to the John Wayne Airport power generation and distribution system (PG&DU Project) located in Santa Ana, Ca. This includes the installation of a microgrid with the key component being the installation of a Battery Energy Storage System with a minimum of 8MWh of battery capacity. Swinerton Builders is requesting proposals from interested and qualified Battery Energy Storage System manufacturers and/or integrators.

DUE DATE FOR BID RFI's

Wednesday February 26, 2020 1:00PM PST

DUE DATE FOR BIDS

Friday, March 13, 2020 at 1:00PM PST

Submit Proposals to Orlando Madrigal

(Preconstruction Manager) at:

omadrigal@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer

SMALL BUSINESS EXCHANGE

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California Sub-Bid Request Ad



SYBLON REID
General Engineering Contractors
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P.O. BOX 100 Folsom, CA 95763
Phone: (916) 351-0457 Fax: (916) 351-1674
Contact: Brad Schieckoff
Email: BradS@src.com & estimating@src.com

Sub-Bids Requested From
DBE, MBE, WBE, SBE, SBRA, LSAF, HUB
Subcontractors & Suppliers for:

OWNER: CITY OF NEWMAN
HEXAVALENT CHROMIUM (CR6)
COMPLIANCE WATER SYSTEM PROJECT
BIDDING MARCH 23, 2020 AT 4PM.

Scope of Work: Project consists of the completion of Well No. 10 equipping and installation and equipping of a booster pump station, transmission and distribution mains, and water services in Newman, CA. The work includes, but is not limited to: site grading; a new well pump, motor, controls; piping, valves and appurtenances; 1.0 MG water storage tank; three new booster pumps and motors; concrete, electrical work; approximately 463 LF of 8-inch transmission main, 2,723 LF of 16-inch transmission main; 614 LF of 6-inch water services; tie-in to the existing system and associated work, and all other items not mentioned above that are required by the Contract Documents. This project is funded through a Drinking Water State Revolving Fund (DWSRF) with specific requirements for bidding and performance.

DBE Work Available/ Items of Work:

Traffic Control, Erosion Control, Demo, Clear and Grub, Earthwork, Trenching, Paving, Fence, Concrete, Pre-Cast, Metal, Painting, Metal Building, Sign and safety equipment, Storage tank, Pipe, valve, etc, pump treatment system, Electrical, HVAC, Trucking, Rebar, Aggregate Supply, Masonry, Landscaping

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



431 Payran Street, Petaluma, CA 94952
Phone: 707-835-2900 • Fax: 707-835-2994

NOTICE TO SUBCONTRACTORS

NOTICE IS GIVEN THAT ARNTZ BUILDERS, INC., is requesting Sub Prequalification from Qualified QBE/ DBE/ UDBE/ MBE/ WBE/ SBE/ SLBE/DVBE and all other subcontractors, suppliers for the following project:

WILLOWS COURTHOUSE RENOVATION
526 W. SYCAMORE ST., WILLOWS, CA 95988

1. An electronic file of the bid documents and prequalification package, may be obtained by sending an email to: bid@arntzbuilders.com or by calling 707.835.2900.
2. Arntz Builders, Inc. is currently under contract with the Judicial Council of California to provide CM at Risk Services for the Willows Courthouse Renovation and Addition project.
3. Prequalification Proposals will be received only to Arntz Builders, Inc. (bid@arntzbuilders.com or fax (707) 835-2994). Proposals received after the Bid Time of each Bid Package will not be considered responsive. Arntz Builders, Inc. reserves the right to change the bid date upon written notice to plan holders.
4. All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.
5. Estimated Project Value: 30 Million
6. Estimated Project Start Date: June 2020

CAHILL CONTRACTORS LLC
requests bids from Certified SBE
Subcontractors and Suppliers
for ALL trades EXCEPT:

Fire Sprinkler / Exterior Building Maintenance
/ Solar / Piles / Elevators / Modular

MISSION BAY SOUTH BLOCK 9 -
REMAINING TRADES

410 China Basin, San Francisco CA

This is an OCII project with construction workforce and prevailing wage requirements.

BID DATE: 3/18/20 @ 2 PM
Voluntary Pre-bid Meeting: 3/4/20 @ 3PM
425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT:

Colby Smith at estimating@cahill-sf.com,
(415) 677-0611.

DESILVA GATES
CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS RTE 50 - STATE HIGHWAY IN EL DORADO COUNTY IN AND NEAR PLACERVILLE FROM MOSQUITO ROAD UNDERCROSSING TO SCHNELL SCHOOL ROAD UNDERCROSSING AND FROM 0.2 MILE WEST OF STILL MEADOW ROAD TO 0.2 MILE EAST OF CARSON ROAD

Contract No. 03-4E62U4
Federal Aid Project No. ACNH-P050(152)E
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

REVISED BID DATE: MARCH 4th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGISTS CONSULTANT, BRIDGE DECK RESURFACING, BRIDGE, CLEARING AND GRUBBING/ DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Visit www.sbeinc.com to
download the latest
SBE Newspaper and SBE E-Newsletter



2020 Small and Medium-sized Enterprise Vision: Japan Insight

[Article was originally posted on www.sba.gov]

By David M. Glaccum,

On January 1, 2020, the U.S.-Japan Trade Agreement and U.S.-Japan Digital Trade Agreement went into force lowering or eliminating tariffs on \$7.2 billion in U.S. food and agricultural exports. U.S. small businesses are encouraged to work with SBA's Office of International Trade and SBA Resource Partners to take advantage of reduced costs to export and new market access.

The new trade agreements provide even more sales opportunities for small businesses working with Small Business Development Center (SBDC) Resource Partners like Vern Jenkins of Eastern Washington Export Center and Allan Peterson of Moses Lake in Washington State. Over the last three years, Washington State small businesses have traveled with these National Association of Small Business International Trade Educators (NASBITE) award-winning SBA Resource Partners to meet pre-identified customers in Japan, China, Hong Kong, and South Korea.

Right now, Jenkins and Peterson are busy planning another outbound small business mission to Japan in 2020 with a focus on valued-added agricultural businesses. The new U.S.-Japan Trade Agreement decreases export costs for local products including wines, ciders, beef, fresh cherries and frozen potatoes; totally eliminated duties on sweet corn, almonds, blueberries, food supplements; and created country specific quotas for wheat and wheat products.



In Japan, Jenkins found that value-added agriculture and U.S. Department of Agriculture (USDA) certifications from the United States are highly regarded. Small business clients with special, unique, and organic products have gained good traction and often run out of inventory on the Washington State outbound missions. These SBA Resource Partners have also worked with the USDA to tour high-end and upper-end retailers in Japan to become familiar with popular packaging, portion sizes, and labeling. Participants also learn about demands from restaurant chains and established distributors and come prepared to know how to talk intelligently about their planned shipments and give quotes following SBDC trainings.

Jenkins shared that the "biggest take away" for past participants has been discovering that exporting is "not as difficult once they start". Jenkins finds once small businesses know how it works, the SBA clients are "off to visit potential buyers in other countries" after capturing their export

plans with their new global visions. The new trade agreements with Japan are an opportunity to write or refresh business plans and explore overseas expansion with State Trade Expansion Program (STEP) grants.

Resources for Prospective Exporters

SBA has resources to help you expand into Japan. If your state participates in the federal State Trade Expansion Program, then you can reach out to your local STEP office for help entering the Japan marketplace. Additionally, the SBA's Office of International Trade offers a toll-free trade hotline at 1-855-722-4877 which can answer questions about the new U.S.-Japan Trade Agreement and U.S.-Japan Digital Trade Agreement. You can also receive assistance at U.S. Export Assistance Centers or one of SBA's SBDCs. Start exploring the many benefits of exporting with the SBA today!

SOURCE:

<https://www.sba.gov/blog/2020-small-medium-sized-enterprise-vision-japan-insight>

The Five Most Common Minority Business Certification Types

■ Continued from page 6

State MBE Certification

Number of Members: Varies by state usually between 300-1,000 members.

Target Customers: State and Local Governments

Description: This is a State by State certification and, in some cases, large city governments such as Chicago and New York, have created their own certification.

Contracting Opportunities: MBE Certification holders enjoy price preference when bidding for State or Local contacts via bid evaluation adjustment of up to 25%.

Approximate Certification Application Timeframe: 4-5 months

DBE Certification

Number of Members: Varies by state usually between 100-700 members.

Target Customers: State Construction and/or Transportation Related Projects

Description: The DBE Certification is part of a

federal program that is administered by the 50 states that deal with FHWA (Highway), FAA (Airport) and FTA (Rail/Other) contracts. The firms must register in each state in which they plan to obtain work on state contracts that are supported by federal grants. This certification gives small minority businesses a part in these large highway/airport contracts.

Contracting Opportunities: The state creates a plan for DBE contracting opportunities generally on a 1-3 year basis. The number of DBEs are weighted against the number of firms in the general marketplace that are non-DBE and then targets are set to insure that the DBE firms are meeting some minimum goal. Generally this weighting is beneficial to DBE firms as on average they are generally smaller the average construction contractor in the grouping.

Approximate Certification Application Timeframe: 5-7 months

ACDBE Certifications

Number of Members: 1,000

Target Customer: Airports

Description: The least widely known minority business certification, this certification deals with the airport concessions for federally funded airports. This is an excellent niche business play for firms that take advantage of this certification.

Contracting Opportunities: All airports are recipients of FAA grants and larger airports generally award 20% or more of all concession contract dollars to ACDBE firms.

Approximate Certification Application Timeframe: 4-6 months

Because of the different types of minority business certifications, it is important to determine who your target customer is before you begin the certification process. This way your firm obtains the correct certification for your firm's marketing goals.

If you are wondering how each of these business certifications could be an advantage to help expand your business through federal contracting, give us a call, as we have the expertise in evaluating your firm's potential. You could reach me at 859-572-4482.



California Sub-Bid Request Ads



Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprises (DBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on state highway US 50 Multimodal Corridor Enhancement and Rehabilitation Project in the City of Sacramento in Sacramento County from 0.1 mile East of I-5 to 0.8 mile East of Watt Avenue.

<https://cucp.dot.ca.gov/cucp/>

Subcontractors and Suppliers for the following project:

US 50 Multimodal Corridor Enhancement and Rehabilitation Project
 Contract No. 03-0H08U4
 Design-Build Contract (DB)
 Owner: Caltrans

Quotes Due: March 20, 2020 by 5:00 P.M.

Disadvantaged Business Enterprises (DBE)

wanted for the following scopes, including, but not limited to:

Aggregates-Supply and/or Install, AC Dike, AC Milling, AC Paving, Architectural Minor Concrete, Asphalt Membrane Waterproofing, Biologist, Bird Control, Boring & Jacking, Bridge Bearings, Bypass Pumping, CAS, CCTV, CIDH, Clearing & Grubbing, Column Seismic Improvement, Concrete Cutting, Concrete Demo, Concrete Falsework, Concrete Forms & Accessories, Concrete-Structural, Concrete-Precast, Concrete Barrier (slip and/or conventionally formed), Concrete Overlay (Polyester, Methacrylate), Concrete Paving, Concrete Pumping, Concrete Rehab, Concrete Reinforcing Steel (rebar)-Supply and/or Install, Concrete Stain, Concrete Supply, Concrete Wash-out, Core Drilling, Deck Grinding, Design-Electrical/ITS, Design-Roadway, Design-Structural, Design-Temp Falsework/Shoring/Support of Excavation, Dewatering, Drainage Installation, Electrical-ITS, Electrical-Signals & Lighting, Equipment Rental, Erosion Control Supply and/or Install, Expansion Joints, Fencing and Railing, Fiber Optic Infrastructure, Flagger, Fuel, Geotechnical Investigation/Design, Hazardous Material Abatement/Disposal (Asbestos, Hydrocarbons, Heavy Metals incl. ADL), Hydroseeding, Independent Design Check, Inertial Profiling, ITS Integration Services, Janitorial, Joint Seal, K-rail-Supply and/or Install, Landscaping & Irrigation, Lumber, Masonry/Soundwall, Midwest Guardrail System, Metals Supply and/or Install, Minor Concrete, Noise & Vibration Monitoring, Oil Products, Oil Transportation, Overhead Signs and Sign Structures, PCMS, Painting & Coating, Paleontologist, Partnering Facilitation Services, Pavement Markings, PI/PR Services, Pile Supply and/or Install, Pipe Supply & Accessories, Potholing, Prestressing, Pump Stations, QC Inspection and Testing, QV Inspection and Testing, Roadway and/or Structure Excavation, Roadway Signage, Sawcutting, Scaffolding, Scheduling Services, Shoring/Support of Excavation, Shotcrete, Shoulder Backing, Soil Nailing, Soil Stabilization, Street Sweeping, Striping/Pavement Markings (install and/or remove), Structural Steel-Supply and/or Install, Subsurface Utility Engineering, SWPP Supply and/or Install, Survey/Staking, Temp Facilities, Tie-backs, Tow Truck Services, Traffic Control-Supply and/or Install, Trucking & Hauling, Utility Relocation, Water Treatment Systems, Water Truck, Welding, Wire Sawing.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due March 13, 2020 at 5 PM.

Plans are available for viewing at our office at our address below and Building Connected project portal. All subcontractors that are registered in our Building Connected Project Portal will receive an invitation to bid. To register your company and to be able to receive bidding information, view plans, specifications, Request for Quotes please contact:

Kiewit/Teichert JV
 3600 American River Dr., Suite 200, Sacramento, CA 95864
 Attn: Spencer Leamer, procurement@kiewitteichertjv.com

You can view the plans in our office during regular business hours by appointment.

Execution of a Non-Disclosure/Confidentiality Agreement will be required to view project info (e.g. plans, specs) Performance Bond and Payment Bonds may be required for subcontractors and Supply bond for suppliers. Prevailing Wages Apply

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer
 CA Lic. 1048971

DIR# 1000063364



431 Payran Street, Petaluma, CA 94952
 Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCONTRACTORS & SUPPLIERS and ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

MARINA MIDDLE SCHOOL SEISMIC RETROFIT - SOIL IMPROVEMENTS
SAN FRANCISCO, CA
SFUSD Project #11739

BID DATE: February 25, 2020 @ 2:00pm
ESTIMATE: \$2,500,000

Trades needed but not limited to: Concrete, Reinforcing Steel, Cement Plaster Repair, Painting, Haz Mat, Compaction Grouting, Chemical Grouting

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
 AN EQUAL OPPORTUNITY EMPLOYER



Tesla, Inc.

Seeks bids from qualified Ethnic Minority-Owned Businesses (i.e. certified SBE, DBE, UDBE, WBE, etc.) for **East Bay Municipal Utility District (EBMUD)**

Type of Work soliciting for:

Electrical

PV Installation & General Earthwork

(grading, trenching, dust and runoff control, etc.)

Contact

Gordon Bloom at gbloom@tesla.com

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter





DBE SUBCONTRACTORS & SUPPLIER BIDS / PROPOSALS AND / OR QUALIFICATIONS REQUESTED

LA SkyRail™ Express (LASRE) is currently seeking Disadvantaged Business Enterprise (DBE) firms to join our team for the upcoming Los Angeles County Metropolitan Transportation Authority (Metro) [Sepulveda Transit Corridor Project](#) (Project) RFP NO: PS66773. The Project will provide rapid transit service between the San Fernando Valley and the Los Angeles International Airport (LAX).

BID / PROPOSAL SUBMISSION DATE FOR RFP NO. PS66773 IS APRIL 1, 2020, AT 2:00 PM PT

DBE Goals for this project are :

- 30% of the PDA Phase 1 Payment Amount
- 25% of the PDA Phase 2 Payment Amount
- 23.50% of the PDA Phase 3 Payment Amount
- 24.94% of the PDA Phase 4 Payment Amount

THIS ADVERTISEMENT IS IN RESPONSE TO METRO'S DBE PROGRAM. PERFORMANCE /PAYMENT/SUPPLY BOND MAY BE REQUIRED.

LASRE is looking for DBE certified firms that provide design/engineering and related professional services for the Pre-Development Agreement (PDA) phase(s) of the Project. Please submit bids/proposals and/or qualifications for the following scopes (but not limited to) :

- Architectural / Station Design
- Civil / Street Improvements
- Cost Estimating
- Drainage / Storm water
- Environmental Site Assessments
- Financial
- Geotechnical
- Highway / Roadway
- Landscaping
- Maintenance Facilities Mechanical
- Power / Substations
- Project / Document Controls
- Public Outreach Support
- Right-of-way
- Structures
- Supplemental Surveys
- Systems / Communications
- Traffic / TMP
- Utility Coordination

Metro RFP No. PS66773 (inclusive of any applicable drawings and specs) is available via download at www.metro.net or may be reviewed in our office Monday through Friday, 8:00 am to 5:00 pm by appointment. Bids/Proposals and/or qualifications are required by COB, March 13, 2020, so that all bids/proposals and/or qualifications can be fairly evaluated.

LASRE is an EEO/AA/Vet/Disability Employer

LASRE intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractor may be requested to furnish a bond. If required LASRE will pay bond premium up to 1%. Please contact our DBE Program team via email at joe@moderntimesinc.com or call (213) 810-6111 with any questions or for assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and DBE suppliers in obtaining bonding, lines of credit, or other capital financing is also available through the DOT Bond Assistance Program at (800) 532-1169. You can learn more about Metro's Contractor Development & Bonding Program

(CDBP) at <https://www.metro.net/about/contractor-development-and-bonding-program/>

LASRE Address: 1800 S Figueroa St. Los Angeles, CA 90015